

HUSCH BLACKWELL

Real Estate, Development & Construction

Husch Blackwell's Real Estate, Development & Construction team provides clients with an ideal mix of local-market knowledge and subject-matter expertise to drive any real estate project to a successful conclusion, whether it's a single-site design/build or a portfolio-wide analysis of corporate real estate or investments.

Our team brings together lawyers across major disciplines and practice areas to offer comprehensive legal counsel capable of addressing separate but related aspects of our clients' real estate challenges, including development incentives and tax credits, land use and zoning, environmental due diligence and counseling, leasing, litigation, and real estate finance.

We also have practical experience across numerous industries and property types, including arenas and stadiums, hospitality, retail, healthcare, telecommunications, and self storage, among others.



Corporate Real Estate



Public-Private Partnerships



Investment Real Estate



Levee & Flood Protection



Development



Construction



Husch Blackwell earned a National Tier 1 ranking in Real Estate law and Land Use/Zoning law in the 2020 edition of Best Law Firms.



Husch Blackwell was ranked among the leading Real Estate law firms in the U.S. in Legal 500's 2019 directory.

Nearly

100

Professionals dedicated full time to real estate law

18

Number of cities with Husch Blackwell offices

Practice Highlights

- Represented a real estate investment company in its \$118 million purchase of the Plaza Vista Office Building, a 253,754-square-foot office building, in Kansas City's iconic Plaza District.
- Represented the public owner of T-Mobile Park in renegotiating the Seattle Mariners' lease.
- Represented a self storage-focused REIT in its acquisition of a 112-property portfolio for \$1.2 billion.
- Represented the owner of the St. Louis Blues hockey team in connection with the \$150 million renovation of the Enterprise Center.
- Represented CBL Properties, one of the largest retail REITs in the U.S., with nearly \$1.2 billion credit facility secured by real property.
- Represented lead bidder in connection with P3 procurement to replace the Sweatt Courthouse in Austin, Texas.
- Represented a real estate investment firm in its 10-property portfolio sale, including staggered closings and REIT ownership interests.
- Represented developer in the property acquisition, development incentives and zoning/land use issues in connection with the \$89 million redevelopment of a former hospital which will include 180,000 square feet of workspace as well as 160 one- and two-bedroom apartments.
- Represented the developer on the acquisition and development of approximately 600 acres into a logistics park with an 18-acre retail component, including the negotiation and documentation of approximately \$75 million in public finance utilizing tax increment financing and establishment of a business district to support the project.
- Represented developer in the acquisition and financing of land and development of a 240-unit multi-family community, including the restart of an abandoned planned community project
- Represented City of Kansas City, Missouri, in plans to build a new airport terminal. Analyzed the proposed procurement model and helped correct the city's course from a sole-source, unsolicited proposal with litigation risk to an open bidding process, and then represented the city in negotiating the project MOU.

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The lawyers are more than just advisers, they are partners in achieving our goals. They are always extremely knowledgeable and exceptionally effective.

— Real Estate Client, 2019 Client Feedback Survey

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Relentless client focus.

At Husch Blackwell, we have built our law firm around one idea: to guide our clients from where they are to where they want to be. Our industry-centric approach gives us a deep understanding of what our clients face every day. But more than that, it creates a shared vision that moves our clients forward.