



HUSCH BLACKWELL

Government Contracts

Although the upsides to doing business with the U.S. government are tremendous, government contractors can quickly become consumed by a sea of contractual, regulatory and legislative requirements. From pre-award advice and counsel through post-delivery claims and dispute resolution Husch Blackwell assists clients with every aspect and phase of federal procurement.

Our team can assist with issues in the following areas:



Awards

Husch Blackwell is well-versed in the complex world of government contract awards. We're there from the beginning, representing clients with bid mistakes and then in pre- and post-award bid protests. Our team has experience defending clients who have won contracts against bid protests, as well as representing those who are challenging another contractor's award. We also provide counsel on contracting procedures and requirements, and we're extensively familiar with special circumstances, including grant and R&D contracting, negotiated procurements, sealed bids, small business contracting and minority-owned business contracting.



Performance

The Husch Blackwell team is also at clients' sides for any challenges that may arise while fulfilling a contract. We're experienced in change order negotiations, deductive modifications, clauses "incorporated by reference" and any other alterations that may be made during the performance phase. Our professionals have also represented clients during audits, including those from the Defense Contract Audit Agency (DCAA). In addition, we advise on routine matters and legal questions specific to contracting, such as intellectual property rights and ownership, international trade regulations, and labor and socioeconomic requirements. We're also on hand at the end of a contract and have experience handling both terminations for convenience and terminations for default.



Disputes

When things go wrong, we're there. Our team has successfully represented clients before the Government Accountability Office (GAO), Boards of Contract Appeals, federal trial and appellate courts, arbitrators, mediators and administrative tribunals. We're well-versed in preparing and negotiating pass-through and claim liquidation agreements, as well as negotiating and defending requests for equitable adjustment and claims.

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Husch Blackwell attorneys on government contracts team

\$10B+

Value of contracts Husch Blackwell has handled since 2016



Our group maintains a specialty practice focusing on representation of contractors providing goods and services to the United States Postal Service, which is exempt from the Competition in Contracting Act and the Federal Acquisition Regulation and has an entirely separate Board of Contract Appeals. We advise postal contractors on all aspects of contracting with the agency, ranging from its special administrative bid protest process to its one-of-a-kind clauses addressing termination and changes.

Representative Clients

- Jacobs Engineering
- Lendlease (US) Construction Inc.
- The Clark Construction Group, LLC
- SOC, LLC
- Day & Zimmermann
- JF Brennan Company
- SupplyCore, Inc.
- Express Scripts, Inc.
- AM General
- United Parcel Service



The firm achieved a very favorable result in a complex, high-dollar contract claim with a government contractor. The Husch Blackwell attorneys worked diligently over the course of about two years, skillfully navigating the case through federal District Court and mediation. The resulting recovery, which significantly exceeded our expectations, offset all damages and reflected a reasonable profit.

— Roger Washington, In-house Counsel, AECOM



Husch Blackwell was recognized for having a leading Government Contract practice by The Legal 500 US in 2019.

Relentless client focus.

At Husch Blackwell, we have built our law firm around one idea: to guide our clients from where they are to where they want to be. Our industry-centric approach gives us a deep understanding of what our clients face every day. But more than that, it creates a shared vision that moves our clients forward.